

# MANN REPORT

THE PEOPLE BEHIND THE DEALS IN THE NY REAL ESTATE SCENE

THE MOST IMPORTANT THING IN LIFE IS MAKING DEALS.  
—HOWARD FORD

"YOU'RE THE MOST HONEST GUY I'VE EVER MET, AND I MEAN THAT AS A COMPLIMENT."

"HE MAKES ME LOOK LIKE I'M ON VALIUM"

"I NEED A BUYER NOT AN OFFER."

"THE BUILDING IS NOT AN ANIMAL KINGDOM EVEN THOUGH IT'S NEXT TO THE ZOO."

"THE THING BETW... SLICK SL..."



| YES, WE CAN |

## ROSEWOOD REALTY GROUP

AARON JUNGREIS AND DAVID BERGER

# John C. Stratakis Speaks About Issues

Hudson Land Company presented John C. Stratakis, a Partner in the law firm Poles Tublin Stratakis & Gonzalez, to speak about the issues that arise in representing foreign investors in New York real estate. Poles Tublin has represented foreign purchasers and sellers of real estate in New York for over 50 years. Mr. Stratakis has been with the firm since 1994, and addressed some of the difficulties that foreign buyers have in planning their purchase and ownership of New York property. Mr. Stratakis stressed that foreign buyers must do prior planning before diving into real estate investments, or otherwise surprise liabilities later. He also emphasized the need for foreign owners to put a professional team in place to deal with legal, financial, management, insurance, and other matters. Structuring the investment and ownership is essential to a profitable long-term investment. It is equally important for local professionals to develop a network of other reliable and competent professionals who are capable of representing foreign buyers well.



Gary Prashar, Jeffrey Margolis, Esq and Terence Oved, Esq.



Michael Xylas, Esq and John Stratakis, Esq



Cladio Gonzalez, ALC Environmental and Jerry Rogano, Metro Oil



Panos Pantazis, Esq and Wendy Craft, Hudson Land Co



Paul Bercouci, Esq



Reginald Spencer, New York Life; Terence Oved, Esq, Oved & Oved, LLP; Roy Schoenfeld, Madison Realty Corp



Nicholas G. Karambelas, Esq and Michael Xylas, Esq



Jeffrey Margolis, Esq and Anthony Kazazis, Hudson Land Co



Gary Prashar, Quantum Group of NYC and Anthony Kazazis, Hudson Land Co



Anthony Kazazis, Hudson Land Co and Terence Oved, Esq, Oved & Oved, LLP

# Skyline Developers Welcomes Brokers To 1040 Avenue Of The Americas

Orin Wilf, President of Skyline Developers, welcomed commercial real estate brokers to a luncheon and tour of 1040 Avenue of the Americas, his latest prestige commercial project on Avenue of the Americas at West 39th Street. "The turnout for the event was incredible," according to Leasing Agent William Cohen of Newmark Knight Frank, "with brokers especially impressed by the quality of the finishes particularly the marble reception areas."

"Major improvements in this state-of-the-art Art Deco office tower have created desirable high-end pre-built suites that will appeal to potential tenants especially those in the financial and legal sectors," said Mr. Wilf.



Steven Renbaum, Robert Kluge, Jeff Landis, Eric Zemachson, and Logan Gurtman

photos: Richard Lewin



Seth Hecht, Monica O'Toole, and Jared Silverman



William Cohen, Orin Wilf, and John Luzzul



William Cohen and Orin Wilf



Orin Wilf addresses the guests



Ira Schantz, Arthur Rosenbloom, Mark Mandell, and Gregg Schenker



Andrew Till, Orin Wilf, David Malitsky, and Donald Becker



William Cohen, Orin Wilf, and Nick Farmakis



Peter Buckley, Peter Occhi, and Matt Leon



Guest and Paula Stevenson



William Cohen, Orin Wilf, and Robert Anderson



Rima Shpolyansky and Scott Bogetti